The Editors of the *Academy of Management Discoveries (AMD)* – the journal for empirical exploration in management and organizations – invite submissions for its regional paper development workshop in Toronto, Canada. The purpose of this workshop is to help authors develop their ideas for papers that may ultimately be submitted for review in *AMD*.

**About the Workshop:**
This event will include presentations by *AMD*’s editorial team and *AMD* authors as well as roundtable, hands-on paper development discussions.

**Presentation topics:**
- Abductive (as opposed to deductive and inductive) reasoning as a necessary basis for research in management and organizations
- Plausibility vs. Confirmation, and the distinctive nature of *AMD* papers.
- Suracing phenomenon: Phenomenology and scale development research in *AMD*
- How to publish experimental research in *AMD*
- Meta-analysis and replication research in *AMD*
- Using big/secondary data as a basis for theoretical insight
- How to maximize the odds of paper acceptance in *AMD*

**Roundtable paper development sessions:**
- Up to 5 papers presented, discussed and developed at each table.
- Each table discussion led by a current or founding *AMD* Associate Editor.
- Tables open to both paper authors and non-author participants.
- Discussions will focus on framing, methodological rigor, empirical follow-up, interpretation, and specifying directions for down-the-road theorizing.

**WORKSHOP STRUCTURE**

<table>
<thead>
<tr>
<th>TIME</th>
<th>DESCRIPTION</th>
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<tr>
<td>9:30 – 11:30 AM</td>
<td>Plenary Session: <em>AMD</em> -- The Journal for Empirical Exploration</td>
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<tr>
<td>11:30 AM – 1:00 PM</td>
<td>Break-out sessions for paper review and development *</td>
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<tr>
<td>1:00 – 2:00 PM</td>
<td>LUNCH</td>
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<tr>
<td>2:00 – 3:30 PM</td>
<td>Break-out sessions for paper review and development *</td>
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<td><em>(one or two sequences depending on the number of papers received)</em></td>
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<td>• Two sequences, each for about 45 minutes.</td>
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<td>• In each sequence, each AE gives feedback on 4-5 papers. Authors give 5 minute presentation to the group.</td>
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<td>• This is followed by 10-15 minutes of AE feedback</td>
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REGISTRATION and Application to the Workshops:

Link to register and/or upload your extended abstract.

- As space is limited, preference will be given first to those whose papers are being discussed in the roundtables. Additional spots will be allocated on the basis of first come, first served.

- Those who wish to have their paper reviewed and discussed should submit an extended abstract (between 5 and 10 pages of text) of their papers or paper ideas by March 15, 2018. Abstracts will be accepted on a competitive basis.

- The abstract should provide a synopsis of the research question, its relevance and significance, a statement relating to the limited ability of extant concepts and/or theory to provide a coherent response to that question, the empirical approach, and the implications of the findings for down-the-road theorizing.

- Before you submit your extended abstract please make sure that your extended abstract is appropriate for AMD by reading AMD’s Information for Contributors guidelines and the FAQs.

- AMD invites authors to submit manuscripts to the Special Issue on Sustainable Development Goals. Editors of the SDG special issue will attend many of these workshops and will be happy to work with potential special issue authors.
  - The submission website will be open between July 1-30, 2018.

- Those who wish to participate in the workshop without submitting a paper for review and discussion need only register (Select “No” on the form)

Please contact Peter Bamberger or amd@aom.org with questions and inquiries.